



Native English speaking account manager

Optimy is a fast-growing company that develops and sells a unique software (as a SaaS web-application) for sponsorship, partnership and grant management. The Optimy software helps brands and foundations to optimise performance across the lifecycle of a project.

Our Optimy users are market leaders in their sector, and include BNP Paribas Fortis, BMW, L'Oréal, ING, Volvo, Carrefour, Unipol Gruppo, Audi, Décathlon, GDF Suez and many others.

Thanks to our rapid expansion, Optimy is currently looking for a native English speaking account manager. The successful candidate will work from the Head Office in Brussels.

Your Mission:

- Developing new countries and markets
- Generating new business
- Negotiating contracts
- Building long-term customer relationships

Your Profile:

- You are a Young Grad from a Graduate school or University, or someone with equivalent experience, that has all the energy and skills to quickly become a successful account manager
- You are a native English speaker, other languages are a plus
- You are eager to work independently and to build business relationships over the phone
- You have excellent communication skills and you adapt easily to different cultures

The Offer:

- A challenging function in a fast-growing company
- An opportunity to have a direct impact on, and be part of, the growth of the company
- A permanent job with a fixed salary and a competitive commission package *without capping*

Do you think you have what it takes? If so, go to <http://optimy.workable.com/jobs/23227/candidates/new> to apply!