



Account Manager (AM) – Brussels

AMA

AMA is a super fast-growing, game-changing digital consulting firm with a start-up spirit (+150 awesome people across Europe, including in Belgium, France, the United Kingdom, and the Netherlands)

We specialize in guiding clients through their transformation journey in various sectors such as banking (BNP), energy (Sibelga), government (the European Commission), insurance (AXA), pharmaceuticals (UCB), retail (LVMH), telecom (Proximus), etc. Our consultants are active in eight core areas including project management, data, digital marketing & communication, etc.

Mission

You will be joining one of our team and actively participate in:

- Actively meeting existing and new clients (on-site);
- Capture requests;
- Negotiate prices;
- Update and improve our CRM;
- Coordinate with our teams.

Job Location

Brussels

Profile

Your role involves frequent interactions with an international clientele, requiring excellent communication and negotiation skills. Fluency in English is essential. You should thrive in teamwork settings, bringing motivation, punctuality, and strong organizational skills to excel in your role.

Recruitment Process

Our efficient hiring process is designed to be completed within approximately 7 days and includes two stages: an initial call with a human resources representative and a concluding videoconference with our management team.

Final Note

We're excited to welcome you aboard! Are you ready to join us for a game of foosball or try your hand at our pinball machines?

Want see our epic team and our fun activities: follow us on LinkedIn (www.linkedin.com/company/ama-ec)